

BLAKE BECKER

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EDUCATION

The University of Michigan, Stephen M. Ross School of Business

Ann Arbor, MI

Bachelor of Business Administration, Emphases in Entrepreneurship and Strategy

Expected Graduation: May 2028

Cumulative GPA: 3.93/4.00

BUILT

Farai | *Claude Agent SDK, TypeScript, Cloudflare D1, three.js, MCP server, Obsidian*

2026 - Present

- Built an all-in-one control room for 33 AI agents that run my ventures under written contracts that refused 66 attempts to widen their own permissions, drawn as a live 3D town of which agents work on what and with whom
- Scored every seat with analytics on its runs, spend and outcomes, made auditing that record the standing job of a separate governance tier, and fed the findings back into each agent's playbooks and an Obsidian knowledge base

Career Command Center | *OpenAI Codex to Claude Code, Next.js, Drizzle ORM, Google OAuth*

2026 - Present

- Architected a recruiting platform governing each opportunity from discovery through offer across three concurrent industry searches, tracking referral, application and interview progression as independent signals in one pipeline
- Prioritized outreach by ranking each contact against a target role on prior conversation history and background, sequencing follow-up on a set cadence and delivering role-specific technical coaching from an initial diagnostic

EXPERIENCE

Business with Intelligence Conference (BIC)

Ann Arbor, MI

Co-Founder & Chief Growth Officer

March 2026 - Present

- Authored an AI-equity study benchmarked against Wharton's free-Claude rollout, surveying 300 undergraduates on outside AI spending, and presented it to the Associate Dean for Undergraduate Education to widen student access
- Equipped Michigan students with a vetted AI toolkit by writing the second Maize and Machine edition, ranking specialist tools for coding, slides, design, and research and bridging undergraduate and graduate AI organizations

Bond Sports

New York, NY

AI Strategy & Implementation Intern, Customer Success

May 2026 - August 2026

- Optimized knowledge base upkeep for the customer success team by adding a second agent behind the Intercom support bot, mining Fathom transcripts, Intercom conversations and Gmail to rewrite articles and file new knowledge
- Mapped 1,500 shared customer relationships between Bond Sports and its competitors by running Clay enrichment across 40,000 Salesforce account websites and scraping competitor platforms with Python from the other direction
- Automated intermediary onboarding across Slack, Make.com, and Render.com using webhooks and REST APIs, removing 20 hours a week of manual checklist follow-up for customer success and cutting activation time by 70%
- Reconciled 30,000+ Salesforce accounts against the company financial model in Excel, defining churned and endangered customers by gross payment volume decay and SaaS-fee gaps to set the active customer list of record

Michigan Entertainment Law Organization (MELO)

Ann Arbor, MI

Co-Founder & President

January 2025 - Present

- Shipped an AI law school admissions platform to 60 members that pinpoints the exact question types a student misses on the LSAT, matches schools to each intended practice area, and sequences applications against rolling deadlines
- Raised \$30,000 in MELO's first year from alumni donors, university grants, and membership dues, then built the organization's first recurring funding model to underwrite 12 programs for 60 members across the academic year
- Co-hosted the Ross Entertainment Conference for 150+ attendees and 10+ industry speakers, leading cross-club production crews and steering the external ticketing operation across 4 partner student organizations on campus

Michigan Private Equity & Venture Capital Club

Ann Arbor, MI

Engagement Lead, Artificial Intelligence Sector

August 2024 - Present

- Directed a 4-analyst team through a 12-week engagement on AI-native vertical software, building a 90-company market map in Excel and screening on retention, pricing power, and data ownership down to a 14-company shortlist
- Rejected a shortlisted target on wrapper risk by underwriting inference cost inside COGS, net revenue retention, and whether a data loop existed that the model provider could not replicate, redirecting the team to 2 defensible targets
- Presented the final recommendation to the club's 9-member investment committee with a written falsifier list, pairing every buy-case claim with the one specific finding that would have reversed the thesis before the committee vote

ADDITIONAL

- **Optimistic NY Giants Fan:** convinced this year is the one, nine Septembers and counting
- **Letterboxd Fanatic:** picky, in-depth movie reviews using an absurdly consistent grading rubric
- **Garage Sale Addict:** keen eye for hidden value, spotting upside before others catch up
- **Vintage Watch Repairer:** patiently restoring original craftsmanship, one tiny screw at a time